



## V E N D O R M A N A G E D I N V E N T O R Y ( V M I )



### **Vendor Managed Inventory (VMI)**

VMI is a software application that manages stock levels at remote locations. VMI integrates end-user consumption with available stock on hand and in transit inventory, thus providing a complete view of inventory.

#### **What Makes VMI Work Best?**

- Business or Commodity is sole sourced or is a candidate to become a sole provider
- Customer uses a large quantity
- Customer recognizes the importance and value of streamlining of the transportation function of inventory management relative to cost, time and labor savings
- Customer pays upon arrival or upon use
- Shipper can control shipping dates

#### **The Savings and Benefits are in...**

- Reduced rail car usage would result in a smaller leased fleet of cars or lower the number of railroad cars required to support the customer
- Higher mileage earnings per car when using a leased fleet of rail cars
- Lower demurrage cost when using railroad equipment, and reduced fleet maintenance
- Longer production runs without changeovers
- Use as a marketing tool to generate business opportunities
- Closer customer relationships



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# V E N D O R M A N A G E D I N V E N T O R Y ( V M I )

## Vendor Managed Inventory (VMI)

### Key Functionality

- Automatically schedule customer replenishments
- Pop-down menus provide ease of use
- Setup multiple customer and multiple destinations



- Provides complete view of inventory
- Integrates with RTS dynamic ETAs
- Track customer usage
- Manage inventory to customer targets

